



AGRA FOUNDATIONS

With more than 60 years' experience in Canada, AGRA Foundations is regarded as a leader in the deep foundations industry. Through our affiliation with Soletanche Bachy, AGRA can bring together the expertise and equipment to complete any size of deep foundation project.

We are currently seeking an experienced, full-time Estimator for our Richmond branch. Reporting to the Project Director, the Estimator is a key contributor to the ongoing success of AGRA by growing revenues and profits through the development of successful estimates and bids. The Estimator will be responsible for the full life cycle of bids and proposals throughout BC.

The key responsibilities of the Estimator include:

- Identify bid opportunities
- Review tender documents to determine scope of work, construction and tender schedules, and amount of time required to estimate the package
- Identify any site or project specific factors as well as any requirements for weather protection, temporary facilities and services
- Attend pre-construction meetings and site to identify any special risks
- Prepare quantity takeoffs and estimates
- Identify appropriate subcontractors and suppliers for the project, provide them with the required bid information and addenda, and negotiate the best possible vendor prices
- Liaise with internal and external engineering design firms during bid process
- Receiving subcontractor submissions, gather and prepare bid documents, and submit the final bid
- Assist with presenting the estimate or proposal to client and be involved in any post-tender discussions and negotiations
- Provide Project Management team with budget, scope and takeoffs
- Assist with project material procurements and job setup
- Assist with the development of local marketing plan with support from Corporate Resources.
- Be a visible and active participant in the Corporate HSE program.

The successful applicant will have the following qualifications:

- 5+ years' experience estimating commercial construction projects, with previous exposure to bidding on industrial jobs
- Advanced level knowledge of the piling and shoring industry and a proven history of submitting successful piling and shoring proposals
- Post-secondary education in civil or geotechnical engineering, or a background in a trade relevant to the piling industry

- Effective communication skills and the ability to interact with stakeholders in a professional manner
- Possess existing relationships with architects, construction managers, property managers
- Experience with estimating software packages is an asset.

Compensation for this position will include an annual salary dependent on experience and a discretionary annual bonus based on personal, branch and corporate performance. AGRA's employees enjoy a safe and stable work environment, competitive compensation package based on experience, and group benefits that include matching RRSP contributions, corporate share purchase program, disability insurance, dental insurance, extended medical insurance, health spending account, employee wellness account, employee assistance program, and possible relocation assistance.

If you are interested in this exciting opportunity please apply by email to careers@agra.com. Alternatively, you may mail or drop off your resume at the Richmond office at 101, 12391 Horseshoe Way, Richmond, BC V7A 4X6.

Only candidates being considered for this position will be contacted. AGRA Foundations Limited is an equal opportunity employer.